

# **NHS EDUCATION FOR SCOTLAND**

PROCUREMENT ANNUAL REPORT 2021/2022



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Annual Report Owner Name: Kenny McLean

Responsibilities: Head of Procurement Contact Details: <a href="mailto:kenny.mclean@nhs.scot">kenny.mclean@nhs.scot</a>

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#### 1. INTRODUCTION & PURPOSE

'A skilled and sustainable workforce for a healthier Scotland.'

NHS Education for Scotland (NES) is the national NHS Board with responsibility for education, training, and workforce development. Having the right numbers of skilled, trained, and supported staff, in the right place, at the right time and in the right roles is essential to providing high quality health and care services, which address health inequalities and encourage and support people to take more responsibility for their own health and wellbeing. In addition to providing national workforce and digital services, which play a key role in supporting those who deliver frontline health and care, NES directly funds and manages learners who comprise a significant element of the NHS Scotland patient-facing workforce.

During 2021/22 NES focused on priority activities to recover our core business whilst dealing with the impact from COVID-19 which has caused disruption to education and training; and workforce supply. We continued to upskill our trainers and facilitators in the use of new technologies to deliver a high-quality training experience online as well as the provision of a wider variety of online resources such as video productions and new e-learning modules. We have collaborated with Boards to distribute the increased funding available for ACT (Additional Cost of Teaching) to support the growth in Medical and Pharmacy student numbers and to support Dental students through the extended curriculum.

The purpose of this Annual Report is to record and publicise NES's performance and specific achievements in delivering its Procurement Strategy during the periods 1<sup>st</sup> April 2021 to 31<sup>st</sup> March 2022. The NES Procurement Strategy 2021-24 is set within the context of the organisation's Strategic Framework.

The Procurement Strategy Action Plan is attached to this report as Annex 1 and provides a report of activities and progress made during the period and provides a forward view on planned actions for delivery in 2022-23, in line with the Procurement Strategy for 2021-24. This report is in line with the Procurement Strategy Guidance and Template issued by the Scottish Government in May 2017 and the Procurement Reform (Scotland) Act 2014 which requires public organisations with an estimated total value of regulated procurement spend of £5m or more (excluding VAT) in a financial year to prepare and publish a procurement strategy and to report on this annually.

NES is committed to the Scottish Government Procurement Journey and works closely with NHS Scotland National Procurement (NP) around the development of, and compliance with national contracts. Part of this collaborative work with NP involves ensuring that collaborative best practice is shared across National Health Boards and the wider public sector.

This Annual Report focuses on the organisation's corporate expenditure (influenceable spend on external goods and services) of £21.3m for the period 1<sup>st</sup> April 2021 to 31<sup>st</sup> March 2022. For example, this excludes the funding NES provides to Health Boards for the salary costs of post graduate trainees, the <u>clinical</u> training of undergraduate and post graduate trainees and nationally agreed contracts for utilities.

#### 2. SUMMARY OF REGULATED PROCUREMENTS COMPLETED

#### 2.1 Definition

In accordance with the Procurement Reform (Scotland) Act 2014, any public contract (other than a public works contract) of £50,000 or greater and public works contract of £2,000,000 or greater is considered a Regulated Contract. A regulated procurement is any procedure carried out by a contracting authority in relation to the award of a proposed regulated contract which is completed when the award notice is published or where the procurement process otherwise comes to an end. This includes awards under both contracts and framework agreements. Annex 2 provides a listing of the regulated procurements carried out in the reporting period.

## 2.2 Summary of Regulated Procurements

The following table summarises the regulated procurements in the period.

Type of Regulated Procurement	Quantity in Period	Estimated Value
Framework Call Offs	0	£0
Contracts Awarded	42	£22,972,215.00
Total Regulated Procurements	42	£22,972,215.00

The following table summarises the size of supplier that have been awarded regulated contracts in financial year 21/22.

Company Type	Total
Micro (1-9 employees)	13
Small (10-49 employees)	4
Medium (50-249 employees)	1
Large (over 250 employees) including Universities	24
Total	42

There were multiple contracts awarded to small and medium enterprises (SME's) totalling £3.5m and 76% with companies based in Scotland.

Awards by Registered Business Location	Total
Scotland	32
England	6
Elsewhere	4
Total	42

#### 2.3 Collaborative Contracts

Among the many and varied activities that NES engage in through our work in education, early intervention and prevention, a number of contracts were let or delivered in the period which enable wider access to centrally procure services, including:

#### **General Practice Nursing Courses**

NES awarded a multi-Lot Tender with Edinburgh Napier University, the University of Dundee and the University of the Highlands and Islands enabling a catalogue of courses which map to critical General Practice Nurse learning requirements.

#### Purchase of high-fidelity endoscopy simulators

To support additional clinical skills training across NHS Scotland, the work of the NHS Scotland Academy (NHSSA) and given the impact of COVID on patient flow, a tender was issued with OKB Medical Ltd being awarded the contract to provide high fidelity endoscopy simulators. This equipment has been distributed to the boards based on proposals detailing how they would develop training /pathways appropriate for different professional groups and grades of staff to support the development of technical competence. This will ensure that national standards are met and deliver endoscopy skills sessions to a multi-professional audience (including but not limited to doctors and nurses). The simulators will be used either individually or as part of a group training sessions. In addition, the spread across geographical locations ensures equity of access.

### Development, delivery, and evaluation of CBT & IPT training

Work is underway on the development, delivery, and evaluation of Cognitive Behavioural Therapy (CBT) for staff working in Child and Adolescent Mental Health Services (CAMHS) in Scotland, and Interpersonal Psychotherapy (IPT) training for staff working in mental health services including CAMHS. A contract has been awarded to the University of Edinburgh (UoE).

#### **Leadership Development Design & Support**

Project Lift supports the development of leadership capability across Health and Social Care by supporting people at all levels, at all stages and in all roles to develop their leadership capabilities. A three-year contract was awarded to Hult Ashridge Executive Education to provide Leadership Development Design & Support to NES team for the next phase of Project Lift.

#### Amazon Web Services (AWS)

NES formally awarded a 10-year contract to Amazon Web Services (AWS) for the provision of a Cloud Infrastructure Platform. NES required a cloud infrastructure that would be used to host the National Digital Platform (NDP) including repositories for storing structured and unstructured clinical data, web services to power web and mobile applications, an integration layer and web apps. The cloud services needed to include platform as a service and infrastructure as a service, with provision for virtual networks, on demand computing and data storage.

#### 2.4 Awards Without a Competitive Procurement Process

NES identifies and logs all contract awards which did not go through a Regulated Procurement process through our Waiver of Formal Tendering Procedure (single source justification).

This procedure mandates that any spend over £10k, if not on a pre-let contract or Framework Agreement, is accompanied by a Waiver form approved by the Director of Finance which provides the rationale for the direct award, including:

- The timescale genuinely precludes competitive tendering; or
- Specialist expertise is required, and evidence is provided to demonstrate that this is available from only one source: or
- The task is essential to complete the project, and arises as a consequence of a recently completed assignment and engagement of different consultants for the new task would be inappropriate; or
- There is clear benefit to be gained from maintaining continuity with an earlier project. However, in such cases the benefits of such continuity must outweigh any potential financial advantage to be gained by competitive tendering; or
- Where provided for in the Scottish Capital Investment Manual.

Against Regulated Procurements (>£50k) there was spend in this category of £5.5m in the reporting period. This was across 9 contracts, with the bulk of this spend (90%+) funding the support of education, research, and development. In particular, the pharmacy workforce service developments, teaching and evaluation programme equating to 82% of this total. The remainder included procurements such as proprietary licenced products. These numbers are consistent with previous reporting periods however we continue to strive to reduce the number and value of any procurements treated this way.

#### 3. REVIEW OF REGULATED PROCUREMENT COMPLIANCE

#### 3.1 Introduction

This section seeks to demonstrate how NES procurement has contributed to the achievement of its specific procurement objectives and principles outlined in its Procurement Strategy and how it has complied with the general duties in the Procurement Reform (Scotland) Act 2014.

#### 3.2 Procurement Objectives

#### Objective 1 - Alignment with the NES Strategic Plan and Core Values

The NES Strategy for 2019-24 focusses on a "a skilled and sustainable workforce for a healthier Scotland" by "enabling excellence in health and care through education, workforce development and support." Procurement is only one tool, albeit an important one, in achieving NES's strategic plan objectives.

This report coupled with the Procurement Strategy published on the NES internet provides a comprehensive understanding of the linkages between the procurement objectives and the organisation's strategic aims and objectives.

#### Objective 2 - Deliver value for money and best value procurement

NES procurement seeks to award contracts based on best value achieved rather than lowest price.

NES procurement, in the first instance, will seek to identify where an appropriate National Procurement, Scottish Government and/or Crown Commercial Services framework contract is available, either for Direct Award or mini competition as appropriate.

The NES procurement team has worked with internal colleagues and external partners throughout the reporting period to develop appropriate specification content, evaluation criteria and associated weightings which balance the importance of quality, delivery, and cost. The output of this activity is reflected in all current template documentation.

#### Objective 3 - Making it easy for suppliers to do business with NES

NES has published a comprehensive Suppliers' Guide, fully aligned to all SG Procurement Journey, which makes it clear how NES procures services and how suppliers can access open competition opportunities through Public Contracts Scotland and/or Public Contracts Scotland-Tenders. NES publishes and maintains its Supplier Guide on its website.

NES also publishes an Ethical Procurement Policy to clearly detail our expectations of our supply chain.

PCS-T is adopted for all open tenders produced by NES, thereby maximising the accessibility for all suppliers, and ensuring full compliance and standardisation.

All tender documentation is written in plain and clear language and kept as simple as possible to avoid any confusion.

All unsuccessful tenderers are offered the opportunity for formal feedback/debrief on their performance, regardless of procurement route or size of contract.

NES encourages potential suppliers to register with PCS and in addition, via our guidance, to be aware of opportunities to be part of both new and existing Framework Contracts. Wherever possible NES utilises all available DPS (dynamic purchasing systems), national frameworks and collaborative agreements with other health boards.

#### **Objective 4 - Lessons Learned for the Future**

NES seeks to learn from internal and external feedback, and from examples of best practice through continuous evaluation and review of tendering activity. Internal reviews are conducted regularly throughout the year with each NES directorate.

The eight National boards meet each month to exploit shared learning and the NES procurement management team meets weekly to share lessons learned and to make recommendations for any potential changes to policy and/or processes. Discussions include reference to ongoing contract negotiations, new statutory requirements, e.g., GDPR, new Framework Contracts, etc.

## 3.3 Procurement Principles

#### Principle 1 - Financial Justification

All major Procurement exercises involve the production of a NES Business Case or Project Initiation Document, and associated budgets are established prior to the commencement of any external procurement activity. The Finance Business Partnering Team are also fully engaged, prior to any award of contract, to ensure accuracy of budgetary information.

#### **Principle 2 - Specification of Requirements**

The NES Procurement Team have established comprehensive templates and associated guidance for Invitations to Tender and Competitive Written Quotations. These include clear contract deliverables and anticipated outputs/benefits and provide for the establishment of quality and performance standards. We work closely with our internal stakeholders to ensure specifications are robust and appropriate.

#### Principle 3 - Assessing and Minimising Risk

NES has in place a comprehensive Risk Management Strategy which includes explicit reference to the management of risks associated with contractual arrangements. The standard NES tender and contract documentation for use with third parties includes specific risk management requirements and mitigations and we work closely with all internal stakeholders to ensure these mitigations are understood and managed.

NES also has in place templates to support staff in the assessment of risk and guidance on how to share and manage risk as well as provide advice on specific risk mitigation.

#### Principle 4 - Qualified and Experienced Staff Resources

The centrally managed Procurement Team forms part of the NES Finance and Procurement Directorate and is responsible for the provision of professional procurement advice and support to all NES staff. All staff are appropriately qualified and/or experienced and have received training relevant to their role. In addition, all Procurement staff have been trained and qualified on PCS-T to afford full flexibility of resources.

All staff have access to the national NHS Train 2 Procure website which has been developed to provide a platform to provide consistent training and guidance to all procurement staff in NHS Scotland.

In addition to supporting the tendering, evaluation and contract award activity and standard operational processes, during the reporting period the team also sought to:

- Ensure compliance with the requirements of Public Contracts (Scotland) Regulations 2015, the Procurement Reform (Scotland) Act 2014 and all relevant updates
- Ensure compliance with National Contracts, Procurement Directives, and the NES Standing Financial Instructions as they relate to procurement
- Identify opportunities for improvements to Procurement governance and practices
- Facilitate and support contract management
- Promote awareness of best practice in Procurement

- Engage with and provide comprehensive guidance for internal managers and potential suppliers
- Continue to develop policies, processes, and templates in line with the *Procurement Journey*.

All Procurement team members have Personal Development Plans in place, which reflect their individual skills and needs against the requirements of the Procurement Journey and work continues to align the team to the Scottish Government's National Procurement Development Framework (NPDF).

#### **Principle 5 - Sustainability Duty**

NES Procurement are an integral part of the Sustainable Procurement Steering Group (SPSG) whose role is provide the focal point and core oversight group for sustainable procurement activities across NHS Scotland Procurement teams. Its purpose is to ensure sustainable procurement activities are communicated, planned, and delivered on an NHSS wide basis.

Among the activities related specifically to Procurement and their status are:

#### Ethical Procurement

• NES has established and published a NES Ethical Procurement Policy, which all prospective tenderers are required to read, understand, and accept as part of the tendering process. This is made available to all staff and suppliers on the NES website.

#### **Procurement Skills**

- All NES staff involved in the Procurement process are briefed on the Ethical Sustainable procurement policy the policy is available to all staff on the NES intranet and generally on the NES website, together with the Sustainability Code of Conduct.
- Tenders / specifications include relevant sustainable procurement evaluation criteria, and this is embedded in procurement templates

#### **Procurement Process**

• Regular review of supplier / tender evaluation process to include ethical procurement and sustainability in the evaluation process

#### **Engaging Suppliers**

- For all major tenders a 'Prior Engagement' event is held to allow suppliers to review and shape our specifications. These are posted via a Prior Information Notice (PIN) on PCS. PINs are adopted wherever practical and commensurate with strategic significance.
- As described earlier, NES has in place a comprehensive Suppliers' Guide and Ethical Procurement Policy which is published on the NES internet and makes it clear how NES procures its services and how all potential suppliers can access relevant opportunities.
- NES promote the use of NHS Scotland's Community Benefits Gateway online service that
  works to match willing NHS Scotland suppliers with Scottish third sector organisations
  who are looking for assistance with a variety of needs. This can be anything from
  supporting training and development via knowledge transfer initiatives, donation of
  equipment, or volunteering support.

#### **Principle 6 - Strategic Objectives**

As described earlier, invitations to tender templates require a clear demonstration of linkages with the strategic aims and objectives of the NES Procurement guidelines.

## **Principle 7 – Equality and Diversity**

NES has a commitment to ensure that everyone it deals with, and employs are treated fairly and equally regardless of race, colour, gender, disability, age, ethnic or national origin, trade union activity or faith. NES's Equality Outcomes and Mainstreaming Report 2021-2025 reflects this commitment. In turn, these commitments are reflected in all Procurement processes and contract templates. Invitations to Tender require all potential suppliers to complete a comprehensive Equality and Diversity questionnaire, as a mandatory requirement.

All procurement documentation is reviewed annually, in consultation with the NES Head of Equality, Diversity and Human Rights. This annual review of our Equality and Diversity - Procurement Duty is submitted to, and approved by, the NES Audit and Risk Committee.

Organisations who are awarded contracts are expected to comply with all current fair work practices, equality and diversity legislation and actively adopt equalities of employment and service delivery (as specified in the NES Suppliers' Guide and the NES Ethical Procurement Policy).

NES are constantly striving to achieve fairness in the workplace through our supply base and all tenders include a standing requirement to consider Fair Work Practises in order to ensure the highest standards of service quality. We expect contractors to take a similarly positive approach to fair work practices as part of a fair and equitable employment and reward package. Although not mandated, we have ensured that operatives working on NES contracts are paid the 'Real Living Wage'. This further confirms our critical focus on Ethical Procurement, Sustainability, Fair Work, Community Benefits and Equality and Diversity.

The Fairer Scotland Duty (the socio-economic duty) was enacted in Scotland on 1st April 2018 and sets out an expectation that public bodies will aactively consider, at an appropriate level, what more they can do to reduce the inequalities of outcome caused by socio-economic disadvantage in any strategic decision-making. We therefore also consider this when creating and evolving our documentation.

We continue to support our drive to ensure Small and Medium Sized Enterprises (SME) have access to as wide a range of opportunities as possible by applying a tendering process for requirements over £10k.

All NES staff members are required to complete Essential Learning in Equality and Diversity on appointment.

#### **Principle 8 - Management of Contracts and Continuous Improvement**

During the reporting period, the Procurement Team continued to support key strategic contracts to ensure performance measurement and management remains a fundamental NES objective. Our strategy and approach to Contract Review and Management for key suppliers and contracts is under development for implementation in 2023.

#### Principle 9 - Legislative Requirements and Best Practice

NES has established a comprehensive suite of Procurement templates which align to approved internal policies and procedures, delegated authority levels, etc. In addition to meeting all statutory and legislative requirements, significant ongoing activity is undertaken during the year to ensure that all procurement documentation is aligned to evolving legislation (e.g., post-Brexit changes, Fair Work, Whistleblowing, etc.). NES is committed to organisation-wide use of these templates, in order to ensure high standards of transparency, probity and accountability.

#### Principle 10 - Fraud Awareness and Prevention

NES has a zero-tolerance approach to fraud; there is no acceptable level of fraud. All NES staff members are required immediately on appointment to complete Essential Learning on a number of policies including Counter Fraud. This training contains worked examples, sets expectations for individual staff member behaviours, and provides information in respect of reporting suspicious or potentially fraudulent acts.

NES also works closely with NHS Counter Fraud Services (CFS) to regularly provide awareness training across the organisation. All Counter fraud activity is reported to the NES Audit Committee on a quarterly basis.

## 4. OTHER MANDATORY REQUIREMENTS

#### 4.1 Procurement of Fairly and Ethically Traded Goods and Services

As described earlier, NES has published an Ethical Procurement Policy. This is made available to all staff and suppliers on the NES website.

#### 4.2 Payments to Contractors, Sub-Contractors, and Third Tier Sub-Contractors

NES utilises a standard set of terms and conditions that state we pay suppliers within 30 days of receiving an invoice however, in line with Scottish Government policy, we aim to achieve payment within 10 days. During the reporting period, NES paid 96.94% of suppliers within 30 days and 91.56% of payments were made within 10 days. This was achieved despite significant continued disruption due to Covid and the challenges of working from home.

#### 4.3 Use of Community Benefit Requirements

All public sector contracting authorities are required to consider including community benefit requirements for all regulated procurements where the estimated value of the contract is equal to or greater than £4 million. However, NES tender documentation requires <u>all</u> potential suppliers to identify community benefits where relevant and we have been able to identify numerous opportunities at much lower levels.

In addition, standard practise also means that NES seeks to contract wherever possible through national frameworks, and the requirement of suppliers to demonstrate their commitment to the realisation of community benefits. A typical example of this is the use of the Scottish

Government's collaborative Publishing, Print, Design and Associated Services Framework (PPDAS) Agreement which was awarded to APS Group Scotland on a single supplier basis. We note their commitment to Community Benefits through their supply chain and their provision of modern apprentices and undergraduate programme.

With specific regard to the wider community, 2021/22 saw the remobilising of the Mobile Skills Unit, back on the road travelling across Scotland to facilitate training. This training had to include physical distancing and so the number of people on the MSU at any one time was restricted. The number of participants trained for 2021/22 was 402 with over 100 training sessions to 11 different sites including new venues in Western Isles and Fife. As a direct result of the pandemic there were 9 cancelled visits, but NES were keen to support trainers and so ran extra Faculty Development courses – 5 courses in total on the MSU at the Forth Valley Royal Hospital, plus two additional faculty development courses on location in Stornoway and Inverness.

## 4.4 Promoting Compliance with the Health & Safety at Work etc. Act 1974

NES procurement documentation makes explicit reference to the requirement for suppliers to declare that all necessary tests and examinations have been made or will be made prior to performance of the Services to ensure that the Services are designed and performed to be safe and without risk to the health and safety of persons using them and requires the provision of information to demonstrate this. NES also requires to be indemnified against all direct losses incurred as a health and safety breach and reserves the right to reject suppliers for health and safety breaches.

#### 5. SUPPORTED BUSINESSES SUMMARY

The type of procurement NES is engaged with does not afford many opportunities against the current Supported Business network; however, NES strives to ensure that where these exist, they are fully utilised.

It was not possible during Covid for Procurement team members to visit supported businesses and attend Scottish Government sponsored events to build organisational and team knowledge and awareness, but we continue to be alert to the potential to utilise. All Supported Business literature is available on the NES intranet to further communicate and build awareness.

## **6. FUTURE REGULATED PROCUREMENTS SUMMARY**

In addition to planned expenditure, NES regularly receives funding in year to support the delivery of Scottish Government initiatives, etc.

The workplan for 2021/22 to 2022/23 currently includes the following:

Subject Matter	Expected Award Date	Expected Start Date	Estimated Contract Value
DPS - Academic Education	April 2023	September 2023	TBC**
eBooks Framework	August 2022	October 2022	c. £250k
Penetration Testing	March 2023	April 2023	TBC**
Automated Intelligence	December 2023	January 2024	TBC**
Doctoral in Clinical Psychology	May 2023	September 2023	TBC**
Masters for Applied Psychology in Children and Young People	May 2023	September 2023	TBC**
Audio Visual Installation and Training	January 2023	January 2023	TBC**
National Leadership Dev't Programme	September 2022	October 2022	TBC**

<sup>\*\*</sup>In some cases, estimated contract values have not been provided to ensure competition in the tendering process

## **ANNEX 1 - NES PROCUREMENT STRATEGY ACTION PLAN**

Procurement Objective / Principle	Key Planned Actions from April 2019 to March 2021	Progress in 20/21 against actions from April 2019 to March 2021
Compatibility	Turas Learn/PDPs aligned and managed	Turas Learn fully adopted and utilised
with the NES Strategic Plan	Procurement survey conducted annually (in October of each year)	Procurement survey was recommenced in 21/22 after being paused due to Covid. Results showed excellent continuity and ongoing improvement throughout the significantly challenging C19 period.
	Annual Supplier Management analysis to be carried out by Q4 2022	Draft Supplier analysis completed and preliminary activity on key targets commenced.
	Standardised tender templates with the wider NHSS and NHBs adopted across all regulated Procurement	Templates updated and regularly reviewed.
	eLibrary – review with stakeholders to ensure streamlined and cost-effective content to best meet HSC targets	e-Library fully retendered and optimum MEAT (Most Economically Advantageous Tender) awards made across the e- Library estate.
Delivering Value	Savings tracked against budget and reported	Target exceeded in 21/22
	Spend under contract – increase target to 82% by end of 2022/23	Spend under contract (including all SG and NHS frameworks increased to >92%
	Contribute to Single Workplan by monthly submission of key NES Procurement updates	Use of new software tool to capture workplans paused during C19. This will recommence in 22/23
Finding it easy for Suppliers to do Business	Continue to promote standard Pre- Qualification/Request for Info/Request for Quote/Tender documentation	Public Contracts Scotland-Tender (PCS-T) and standard templates utilised for all procurements greater than £25k
with NES	All regulated procurement is managed via standardised Invitation to Tender (ITT) forms	This remains standard practice.
	Quick quotes for all procurements >£10k in line with SFIs.	"Quick Quote" (QQ) adopted for all procurement between £10k and £25k
	Contracts Register formally published on Public Contracts Scotland (PCS)	In line with Procurement Regulations

Procurement Objective / Principle	Key Planned Actions from April 2019 to March 2021	Progress in 20/21 against actions from April 2019 to March 2021
Supplier Management Policy and Lessons Learned for Future (management of contracts & continuous improvement)	Develop Contract Review and Management Strategy for key suppliers and key contracts, adopting wider NHS Re-invigorate overall Supplier Management process and target minimum three major PCST opportunities	Despite Covid, a number of collaborative contracts have been implemented in 21/22.  NES Frameworks such as PEN Testing and Executive Coaching are good examples of the contribution that NES Procurement have with supplier management.  National Health Board collaboration will drive a consolidated approach to Supplier Management.
Qualified and Experienced Staff Resources	Training programme for Procurement Staff in line with the Procurement Journey	'Turas Appraisal' Personal Development Plan (PDP) captures all training and development requirements.
	CIPS accreditation - highlight potential NES candidates via TURAS Appraisal process.	Candidates identified. Linked to Competency Framework Gap analysis
	All senior staff to receive refresher training on Reform Act and EU main principles	Ongoing.
	All Procurement staff to have undergone common NHB Competency Framework analysis of skills and training needs in 2020 in readiness for consolidate PTP approach to People and Skills	Delays due to Covid have meant profiling of job groups will commence in Q4 22 to enable National Procurement Development Framework (NPDF) tool.
Assessing and Minimising Risk	Risk Register to be developed for all tenders greater than £100k	These risks are captured within local risk registers. Consideration will be given as to how best to consolidate this information.
	Lessons learned – review and record any lessons learned, develop register, and embed learning in new contracts. Register to be produced by Q2 20/21	Register created and being regularly reviewed and updated. Lessons learned roadshow will be established in Q4 22
Social, Economic and Environmental Issues	Embed Sustainability ethos throughout NES through Specification guidance and sustained widespread use of standard templates Procurement remains key member of	All tenders require prospective bidders to detail their approach to Sustainability.  All Procurement templates and
	NES Sustainability Development Programme Board (SDPB) and the	processes have been reviewed to ensure alignment with NES strategy and

Procurement Objective / Principle	Key Planned Actions from April 2019 to March 2021	Progress in 20/21 against actions from April 2019 to March 2021
	Sustainable Procurement Steering Group (SPSG)	national standards.
	Create a consolidated approach to Ethical Procurement	NES Ethical Procurement Policy published on NES internet
Delivering Value Through Collaboration	Maintain NES representation and attendance at appropriate National Procurement meetings	NES represented at all Heads of Procurement Delivery Group (HPDG) meetings
	Participate in collaboration and working group meetings with other National Health Boards and wider NHSS NP	Procurement collaboration was halted in 21/22 due to Covid. Will be recommenced in Q1/22.
	NES to identify and lead a minimum of two collaborative procurements from overall NHB opportunities plan	Examples - Internal Auditors and IT Penetration Testing negotiated and accessible by all National Health Boards

## **ANNEX 2 - INDIVIDUAL REGULATED PROCUREMENT LISTING**

Award Date	Supplier Name	Title	Total Value
	Speakeasy Productions	C001913 NES Virtual	
31/03/2022	(GB)	Conference	£97,710.00
		C001872 - Research &	
31/03/2022	The University of the	Implementation Review	£87,022.00
	West of Scotland (GB)	and Analysis	
		C001917 - Pharmacy	
30/03/2022	Blue Ptarmigan (GB)	Leadership Courses -	£114,825.00
		Foundation & Advanced	
		Levels	
		C001940 - NES People	
23/03/2022	Numbertelling Ltd (GB)	Data Platform Data	£109,000.00
		Services Support	
		Award of C001923	
22/03/2022	Speakeasy Productions	Provision Animated	£21,050.00
	(GB)	Videos for	
		Neuroprotection Care	
		Pathway for Infants	
		C001907 - Delivery of	£180,375.00
21/03/2022	Personal Strengths	Psychometric	
	Publishing Ltd (GB)	Assessments and	
		Provision of Learning &	
		Development Platform	
		C001932 Secure digital	
21/03/2022	CCL (North) Ltd. (GB)	equipment collection	£1.00
		and disposal service	
21/03/2022		C001888 The	£25,000.00
	University of the	Multidisciplinary Rural	
	Highlands and Islands	Advanced Practice	
	(GB)	Education Pathway	
	UHI (GB) / The University		£539,000.00
21/03/2022	of Dundee (GB) / The	C001894 Delivery of	
•	University of Dundee	accredited modules for	
	(GB) / Edinburgh Napier	General Practice	
	University (GB)	Nursing	
	, , ,	C001878 Nurse	£67,200.00
21/03/2022	Glasgow Caledonian	Cystoscopy Theoretical	
	University (GB)	Preparation Programme	
	, , ,	C001875 Delivery of a	
21/03/2022	The University of the	national Dementia	£225,000.00
· ·	West of Scotland (GB)	Champions Programme	
	, ,	for acute general	
		hospital staff via	
		Digital/Remote	
		approach	
	The University of Dundee	C001898 Surgical Skills	£305,571.00
09/03/2022	(GB)	Training	, , ,
,,		C001937 - Delivery of	
22/02/2022	The Incredible Years Inc.	Incredible Years	£326,900.00
, 3 <b>-, -022</b>	(US)	Parenting Programme	
	()	and Provision of	
		associated materials	

08/10/2021	The University of Dundee (GB)	C001833 - National Clinical Skills Training for Pharmacists	£528,120.00
07/09/2021	Institute of Health Visiting (iHV) (GB)	C001896 - Perinatal and Infant Mental Health (PIMH) training	£92,294.00
16/08/2021	Allison Metz (US)	C001886 - Implementation Science and Practice Consultation and Support	£293,998.00
05/08/2021	Family Therapy Training Network (GB)	C001884- Dev, Del & Eval of Systemic and Family Therapy training for CAMHS staff	£184,400.00
05/08/2021	The University of Edinburgh (GB) / The University of Edinburgh (GB)	C001881 - Development, delivery, and evaluation of CBT & IPT training for staff	£658,750.00
28/06/2021	IxDx (GB)	C001751 - Training in Standardised Diagnostic Observation Tools for Autism	£150,000.00
17/05/2021	Daysix (GB)	Project Lift Phase 4 Development	£109,725.00
07/05/2021	Amazon Web Services EMEA SARL (GB)	Public Cloud for the National Digital Platform	£15,000,000.00
05/05/2021	Triple P UK Limited (GB)	C001835 - Delivery of Level 4 Group Triple P Training and Provision of associated materials	£395,000.00
05/05/2021	Ashridge Executive & Organisation Development Ltd (GB)	C001851 Project Lift Leadership Development	£712,200.00
05/05/2021	Infoneer Limited (GB)	C001873 Software Development and Technical Projects	£322,500.00
05/05/2021	OKB Medical Limited (GB)	C001854 Purchase of High-Fidelity Endoscopy Simulators	£800,000.00
05/05/2021	Eventmap Limited (GB)	C001856 Room booking system with the possibility of future expansion	£186,635.00
05/05/2021	Wavelength Scotland (GB)	C001855 Digital development and networking opportunities to support clinical leaders develop essential leadership skills	£51,250.00

05/05/2021	RGU: Wellness, Robert Gordon University (GB) / The University of the West of Scotland (GB) / Queen Margaret University Edinburgh (GB)	C001748 Education for Additional School Nurses	£720,609.00
05/05/2021	Glasgow Caledonian	C001781 Nurse	644 000 00
	University (GB)	Endoscopy Theoretical Preparation Programme	£44,800.00
	Glasgow Caledonian		£534,000.00
05/05/2021	University (GB) / RGU:	Development and	
	Wellness, Robert Gordon	delivery of Return to	
	University (GB) / RGU:	Practice (RtP)	
	Wellness, Robert Gordon	programme	
	University (GB)		
		C001861 - Delivery of	
05/05/2021	Julie MacLeod (GB)	bespoke Video	£89,280.00
		Interaction Guidance	

This data reflects all regulated procurement and provides detail which is also published on the Public Contracts Scotland (PCS) website <a href="https://www.publiccontractsscotland.gov.uk/">https://www.publiccontractsscotland.gov.uk/</a>